JOHN S. MENARD

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Bilingual business professional with in-depth experience in customer service, management, operational planning and business development. Result-driven and detail-oriented, with the ability to work independently or within a team.

**EDUCATION**

UNIVERSITY OF CENTRAL FLORIDA, Orlando, FL — Bachelors of Art in Communications, 2012

BROWARD COLLEGE, Fort Lauderdale, FL – Associates in Arts, 2010

**EXPERIENCE**

HERTZ RENTAL CAR, Orlando, FL

ASSISTANT MANAGER - December 2019- Present

* Ensure positive customer experience
* Achieve individual sales goals and customer service goals
* Uphold company standards by ensuring cars are presentable to customers

ENTERPRISE RENT-A-CAR, Sanford, FL

TRI-BRAND OPERATIONS MANAGER — August 2013 – August 2018

* Responsible for the daily operations of Enterprise, National and Alamo Rent-a-Car which includes reservation management, vehicle availability, rate integrity, inside sales, accounts receivables, underwriting and customer service.
* Train, develop and motivate a team of over 30 individuals to increase branch sales and to provide excellent customer service.
* Demonstrate strong leadership abilities in order to multi-task in a fast paced working environment and make crucial business decisions.
* Analyze branch income statement monthly to increase revenue by reducing costs and increasing income.

CITY OF PEMBROKE PINES, Pembroke Pines, FL

RECREATIONAL SPECIALIST — 2006-2008

* Taught and coached thirty young children in various sports.
* Helped plan large-scale city events.
* Refereed weekly sporting events.